



CONTINENTAL CARTAGE **OWNER OPERATOR OPPORTUNITY**

***YOU ARE IN THE DRIVER'S SEAT OF YOUR CAREER
You are the BEST! Work with the BEST!
You became an Owner Operator for MANY reasons....***

You realized...

- Driving is in your DNA
- You love the variety
- You love the sights you see and the places you will go
- You love the freedom of being OTR
- You love being on top of the world



You decided to OWN your success!!

Own your destination
Own your bottom line
Own your reputation
Own your career

Own your job security
Own your schedule
Own your balance
Own your lifestyle



WWW.LANDTRANTL.COM



Landtran TL – Continental Cartage division is a family owned company renowned for its expertise in transporting equipment and materials in and out of Canada. We pioneered transportation on the legendary ice roads. Our business continues to expand as industry leaders continue to choose us as their carrier of choice. Continental Cartage is a project carrier. Revenue is generated from customer-based accounts. We are a diverse carrier facilitating every transportation need with options on our Canadian or Canada/US divisions. The choice is YOURS!

Specializing in Flat Deck, Super B, Tandem, Tridem, RGN, Oversized, Winter roads (diamond mines, barge transport, summer construction projects), and so much more!

We facilitate long haul needs, being away from home a minimum of 5 nights per trip. An estimated 30% of what we do requires tarping, and we pay for that. We offer paid wait times, hourly compensation for loading/unloading and safety bonus paid out quarterly based on no tickets, infractions or accidents

Become an Owner/Operator with Continental Cartage today! If you own your own unit, have a minimum of 2 years' experience (preferably in the mountains), and a clean current driver's abstract, then we're looking for you! As an Owner/Operator you will receive many benefits, including: competitive salary and performance bonuses, paid orientation, and a choice of division based on your personal needs.

What to Expect

We are excited to have you as part of our team. We believe you can contribute to the success of our business, and share our commitment to achieving our goals.

What you Do

- Submit your information – contact us to receive your application package. We will need your resume, current 5 year driver's abstract and a criminal record check. We will review your application and if we have open opportunities and see a good fit we will then schedule an interview. If your interview is successful you will be invited to orientation.
- Attend orientation – Orientation can be done at your own pace, depending on how quickly you want to get started. Orientation is paid at a flat rate of \$250.
- Get on the road – We like all our trucks to do a minimum of 10,000 miles per month. Many of our trips have drivers away from home 3-5 days at a stretch.
We will work collaboratively with all Drivers to facilitate a plan that works with desired home time, your financial obligations and our customers' needs.
- Stay safe - we expect you to operate your vehicle in a safe manner, following all company and Government rules and regulations. Safety bonuses are offered after 3 months and are paid out quarterly, if you have no tickets, infractions or accidents.

What we Do

- Determine your Right fit - We could not accomplish what we do every day without our dedicated drivers. We ensure that we find the right opportunity for you, to ensure a successful relationship from the start.
- Training – We provide a comprehensive training program, with both online and hands on training.
- Support – our dedicated office staff will work with you to maximize your home time, get you where you need to be, and help you hit your income goals.
- Established reputation – Landtran Systems has a history dating back to the 1930s, and from our humble beginnings, we are proud to have grown into one of Western Canada's leading carriers.
- As part of the Continental Cartage Inc team, you will be working with a company that believes in maintaining a high level of safety for our drivers and the public. We are proud to participate in the COR (Certificate of Recognition) program.

What it takes to get started:

If you're interested in proceeding, here are the steps that need to be completed to get you onboard:

- Application - Email your application to findyourrightfit@landtran.com
- Complete the application – we will need your up to date resume showing a minimum of 2 years class 1 Rocky mountains inclusive experience, a current 5 year commercial driver's abstract, a recent Criminal Record search, a copy of your Driver's License and the completed application form to proceed.
- Truck specification requirements – truck records are needed to proceed with insurance and licensing. We will need copies of the following:
 - o Bill of sale (lease agreement if financed), for your truck showing year, make and model of equipment
 - o Safety inspection for truck
 - o Maintenance records showing that truck has been properly maintained
 - o Company registration/incorporation letter
 - o Workers Compensation coverage letter
 - o Voided company cheque
 - o Photo of your truck from all four sides showing required equipment
 - o Your personal PPE (hard hat, reflective vest, safety glasses and steel-toe boots (above the ankle)
- Pre-employment requirements – we will check your references, schedule you for a drug and alcohol test, and an on-road evaluation.
- Sign contract – once everything has been received and reviewed, you will sign the company driver contract, agreeing to the company rules and regulations, compensation plan, and commitments.
- Attend Orientation
- Welcome to the Landtran TL family!

Welcome to the Landtran TL family!

You must have all the following equipment on your truck prior to your employment start date:

- 30 straps (4 inch with D ring)
- 12 chains (grade 70) 3/8" 20 feet long
- 12 binders (ratchet)
- Tarps (sufficient for tridem or Super B as applicable)
- Headache rack
- Your personal PPE (hard hat, reflective vest, safety glasses and steel-toe boots (above the ankle))

You must, after your 90-day probation period, also have an over dimensional kit consisting of:

- 6 fifty-foot long four-inch belts with D-ring
- 25-foot tape measure
- 100-foot tape measure
- 8 flags
- Over Dimensional signs (Oversize and D-Sign)
- Over Dimensional lights magnetic (2 red & 2 amber) with extra batteries
- Magnetic beacon(s) for rear of load
- Wide load mirrors

Costs and revenues you can expect as an Owner Operator

These are some typical startup costs, ongoing operations costs, and revenue structure, so you know what to expect. Cost and revenue will vary based on where you are located, suppliers in the area, and your personal choices.

STARTUP COSTS (IF APPLICABLE)

- Owner Operators must have all equipment (straps, chains, tarps etc.) as per the minimum equipment list.

CONTINENTAL CARTAGE SUPPLIES/PAYS FOR THE FOLLOWING:

- Continental Cartage supplies the decals
- Continental Cartage supplies fuel cards for Shell, Chevron, Petropass, Esso as well as BC Ferries card and a DIA scale card.
- Continental Cartage pays all tolls and weigh scales and border crossings.
- Continental Cartage pays the cost of licence plates.
- Continental Cartage pays the cost of insurance.

HOLDBACK

- There is a \$5000 hold back which is deducted at \$250 per month for 20 months.

ONGOING OPERATION COSTS FOR OWNER OPERATORS

- Vehicle maintenance
- Travel expenses
- Owner operators pay their own fuel - Continental Cartage provides a fuel rebate (*Please see contract for details)

REVENUE

- All documented work completed will be paid out based on a 30-day processing hold back. For example, work completed July 1-31 will be paid out August 28. Mid-month advances will be paid on the 15th of each month according to the terms of the contract.
- Safety Bonuses will be paid out quarterly and will begin accumulation immediately. They will be paid to the operator by the end of the 4th month. (*Please see contract for conditions)
- We would like all Owner Operators to do a minimum of 10,000 miles per month.

BENEFITS

- As an Owner Operator, you are eligible to enroll in the medical and dental plan offered through Manulife from Day 1.

BY THE MILE CONTRACT

Rates range from \$1.38 - \$1.60 per mile depending on the destination and trailer size.

Plus paid plates (valued at 7c per mile),

Paid insurance (valued at 7c per mile),

Fuel rebate fluctuates weekly as per FCAC added to mileage*

IE: Tridems - 33.9% Super B - 40% as of 08/13/19

Safety Bonus - \$0.02 after 3 months (paid out quarterly based on no tickets or infractions)

In Addition:

Tarpping - \$200 per trip

Loading/Unloading Incentive - \$70 per trip (\$35 Loading - \$35 Unloading)

\$50 toward cellphone bill monthly

Orientation: - \$250

BY THE MILE CONTRACT

Our Owner Operators have the potential to average just over 12,500 miles per month. We would like for all of our trucks to do a minimum of 10,000 miles per month and home time is totally your choice. We request you provide us with one week's notice and our dispatchers will do their best to get you home when requested.

After **three months** of service, you are eligible to enroll in our medical and dental benefit program.

We are primarily a flat deck company, so if it fits on a deck then we will haul it.

Once references have been checked, we then schedule you for a Drug/Alcohol test, followed by an on-road evaluation. Once everything is completed and you have met all requirements, we arrange a driver orientation in Acheson, Alberta, which takes about 2 to 3 days.

Key ongoing and historical projects for Continental Cartage...

OIL & GAS

- 4000 FTL & LTL shipments for site construction in Anzac, AB
- 1850 FTL shipments for site construction in Fort Hills, AB
- 450 FTL shipments for site construction in Hangingstone, AB
- 600 loads for Pipe Stringing project in Fort McMurray, AB
- 250 loads for Rig Mat project in Conklin, AB over 24 days
- Daily service for over a year covering 500 LTL shipments to Fort Hills, AB

CONSTRUCTION

- 400 loads for construction of hospital in Yellowknife, NT
- 300 loads for construction of airport expansion in Richmond, BC
- 900 yearly loads of pipe from BC into AB
- 400 yearly loads of precast cement from Vancouver into interior BC
- 300 yearly loads of precast cement for Edmonton city P&D
- 500 yearly loads of building materials out of Vancouver servicing Western Canada
- 1500 yearly loads of lumber servicing Western Canada

MINING

- 450 loads for construction of potash mine in SK out of ON
- 200 loads for construction of mine in Mayo, YT
- 80-100 yearly shipments to ports to service mines in NU
- 9000 plus loads over the last 5 years servicing the mines of Yellowknife, NT



Here's what other drivers who have found success with us are saying:

"Continental Cartage is a great company. When I was 18 I wanted to see the world. Nobody would give me a job that did that so I got a job driving in the oil industry. After 26 years, I decided that it was finally time to pursue that dream. Now, driving for Continental, that dream has come true. I love where I go and I love what I do."



"I love working for Continental Cartage. I like the variety of loads and dispatch are great."



"The people at Continental Cartage are great. They set you up for success."





What are you waiting for?

Contact us today to get your application started.

We will work with you to Find Your Right Fit!

We long haul and have it all!

Still have questions? Give us a call today!

Joy Lowe
Recruiter

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